

Table 1A - Export decision: Probit estimates

	Model 1	Model 2	Model 3	Model 4	Model 5
	Coefficient	Coefficient	Coefficient	Coefficient	Coefficient
Diaspora_microindustry	0.071*** (0.016)				
Diaspora_macroindustry		0.117*** (0.018)			
Diaspora firm			0.391*** (0.130)	0.378** (0.162)	0.550 (0.339)
MNE	0.474*** (0.058)	0.460*** (0.058)	0.511*** (0.065)	0.543*** (0.060)	0.650*** (0.204)
Employment _{t-1}	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)
Labor productivity _{t-1} (ln)	0.137*** (0.019)	0.140*** (0.019)	0.142*** (0.019)	0.156*** (0.020)	0.157*** (0.020)
Domestic inputs	-0.162*** (0.062)	-0.156** (0.063)	-0.176*** (0.064)	-0.158** (0.064)	-0.172*** (0.064)
Multi_product	0.082 (0.058)	0.087 (0.059)	0.111* (0.059)	0.075 (0.059)	0.084 (0.060)
Blue-collar	0.569*** (0.138)	0.567*** (0.138)	0.534*** (0.141)	0.528*** (0.140)	0.464*** (0.143)
Female employment	1.129*** (0.135)	1.088*** (0.135)	1.045*** (0.136)	0.812*** (0.139)	0.841*** (0.140)
Family business	-0.202*** (0.057)	-0.212*** (0.057)	-0.211*** (0.058)	-0.234*** (0.058)	-0.226*** (0.058)
Diaspora*LocalPartnership			-0.735** (0.350)		
MNE*LocalPartnership			-0.052 (0.101)		
Innovation_intensity			0.010 (0.009)		
Financial_services			1.212 (1.079)		
Manufacturing			0.227** (0.111)		
Agriculture			1.014*** (0.161)		
Mining			0.391 (0.244)		
pavitt_scale_int				-0.624*** (0.076)	
pavitt_spec_inp				-0.119 (0.165)	
pavitt_science_bas				-0.104 (0.077)	
diaspora*pavitt_scale_int				0.093 (0.274)	
diaspora*pavitt_spec_inp				0.017 (0.596)	
diaspora*pavitt_science_bas				-0.284 (0.353)	
lightmanufacturing					-0.460*** (0.148)
hardmanufacturing					-0.664*** (0.156)
construction					-1.521*** (0.239)
services					-0.828** (0.388)
diaspora*lightmanufacturing					-0.212 (0.385)
mne*lightmanufacturing					-0.148 (0.221)
diaspora*hardmanufacturing					-0.397 (0.395)
mne*hardmanufacturing					-0.103 (0.223)
diaspora* construction					-0.444 (0.699)
mne*construction					-0.407 (0.342)
mne*services					-0.334 (0.566)
Constant	-2.157*** (0.350)	-2.448*** (0.354)	-1.992*** (0.362)	-1.766*** (0.346)	-1.400*** (0.371)
Observations	2,901	2,901	2,886	2,896	2,896
Country FE	Yes	Yes	Yes	Yes	Yes
Industry FE	No	No	Yes	Yes	Yes
Pseudo R-squared	0.209	0.216	0.220	0.225	0.243

Standard errors in parentheses: *** p<0.01, ** p<0.05, * p<0.1

Table 2A - Export intensity: Tobit estimates

	Model 1	Model 2	Model 3	Model 4
Diaspora_microindustry	0.021*** (0.003)			
Diaspora_macroindustry		0.035*** (0.003)		
Diaspora firm			0.083 (0.062)	0.083 (0.062)
MNE	0.086*** (0.011)	0.081*** (0.011)	0.301*** (0.037)	0.301*** (0.037)
Employment _{t-1}	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)
Labor productivity _{t-1} (ln)	0.007** (0.003)	0.008** (0.003)	0.011*** (0.003)	0.011*** (0.003)
Domestic inputs	-0.008 (0.011)	-0.005 (0.011)	-0.011 (0.011)	-0.011 (0.011)
Multi_product	-0.046*** (0.011)	-0.046*** (0.011)	-0.037*** (0.010)	-0.037*** (0.010)
Blue-collar	0.152*** (0.025)	0.149*** (0.025)	0.138*** (0.024)	0.138*** (0.024)
Female employment	0.318*** (0.025)	0.303*** (0.025)	0.239*** (0.025)	0.239*** (0.025)
Family business	-0.039*** (0.011)	-0.040*** (0.010)	-0.041*** (0.010)	-0.041*** (0.010)
lightmanufacturing			-0.114*** (0.028)	-0.114*** (0.028)
hardmanufacturing			-0.147*** (0.029)	-0.147*** (0.029)
construction			-0.162*** (0.034)	-0.162*** (0.034)
services			-0.107* (0.063)	-0.107* (0.063)
diaspora*lightmanufacturing			0.006 (0.070)	0.006 (0.070)
diaspora*hardmanufacturing			-0.078 (0.072)	-0.078 (0.072)
diaspora* construction			-0.052 (0.094)	-0.052 (0.094)
MNE*lightmanufacturing			-0.164*** (0.040)	-0.164*** (0.040)
MNE*hardmanufacturing			-0.264*** (0.040)	-0.264*** (0.040)
MNE* construction			-0.352*** (0.051)	-0.352*** (0.051)
MNE*services			-0.217** (0.095)	-0.217** (0.095)
Constant	-0.062 (0.068)	-0.144** (0.068)	0.139** (0.069)	0.139** (0.069)
Country FE	Yes	Yes	Yes	Yes
Industry FE	No	No	Yes	Yes
Pseudo R-squared	0.475	0.511	0.614	0.614
Observations	2,885	2,885	2,881	2,881

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1